



## Your Small Business Input Committee (SBIC) Newsletter

2nd Edition

Welcome to the Second Edition of the SBIC Quarterly Newsletter! We're thrilled to bring you another update packed with exciting news from the Small Business Input Committee (SBIC). In this edition, we proudly introduce our dynamic SBIC Ambassadors, sharing their stories and photos from recent events where they represented WRMSDC with passion and purpose.

This issue highlights the importance of MBE-to-MBE spend as part of our ongoing All Money is Green initiative. We believe that by strengthening economic connections within the minority business community, we can foster sustainable growth and create a ripple effect that benefits all. Supporting and engaging with fellow MBEs not only uplifts individual businesses but also reinforces the foundation of a more equitable marketplace.

### SBIC Introduction

#### About

The Small Business Input Committee (SBIC) is comprised of Minority Business Enterprises (MBEs) owners, from Northern California, Nevada, Hawaii, and Guam, certified by the Western Regional Minority Supplier Development Council.

Our mission is to foster a vibrant marketplace of diversity and opportunity by building relationships between Corporate America and certified MBEs. We also aim to strengthen connections within the MBE community to increase intra-community commerce and support.

SBIC is an important part of the Western Regional Minority Supplier Development Council (WRMSDC). It consists of a Chair, Officers, and Regional Leads. Our focus is to support the WRMSDC network and promote the growth and recognition of MBEs. We achieve this by advocating for initiatives and programs within the network and collaborating with governmental agencies.

#### Leadership

The Small Business Input Committee (SBIC) is dedicated to advancing the interests of minority-owned businesses and promoting their economic prosperity. Through strategic initiatives, advocacy efforts, and collaborative partnerships, the SBIC board strives to create a level playing field where minority entrepreneurs can thrive.

Here, you will find a comprehensive roster of the esteemed individuals who form the backbone of the SBIC board. Each member brings a wealth of experience, expertise, and passion to the table, driving forward our mission to empower minority-owned enterprises and drive positive change in the marketplace.

Explore our leadership team below and discover the diverse talents and perspectives that collectively shape the direction and impact of the SBIC within the WRMSDC community. Together, we are committed to building a more inclusive and equitable business environment for all.

### Meet The SBIC

### Get Involved

#### Become an SBIC Ambassador!

Are you passionate about promoting diversity and empowering minority-owned businesses? The **SBIC Ambassador Program** is your opportunity to become a leader in your community. As an Ambassador, you'll advocate for our mission, engage with key stakeholders, and drive meaningful change within the business landscape.

By joining the Ambassador Program, you'll have the chance to make a real impact, support minority business growth, and help build a more inclusive economy. **Click below to learn more about becoming an Ambassador** and start your journey toward making a difference.

### Learn More About Becoming an Ambassador

#### Meet Our Ambassadors!

We're excited to introduce our incredible SBIC Ambassadors—dedicated leaders who are actively working to empower and uplift minority businesses. These champions represent WRMSDC at events, connect with community members, and help amplify our shared mission.

Want to see them in action? **Check out the photo gallery** to explore pictures of our Ambassadors out in the community, representing WRMSDC at various events!

### Meet the Ambassadors

### Ambassadors Photo Gallery

### All Money is Green: Empowering a Stronger MBE Ecosystem

All Money is Green™ is more than a philosophy—it's a call to action. The idea is simple: money, regardless of its source, holds equal value and can drive mutual success. When we prioritize MBE-to-MBE transactions, we aren't just fueling individual business growth—we are strengthening our entire community and building an ecosystem of economic empowerment.

Imagine the impact if every diverse supplier sourced their needs with fellow diverse suppliers. By creating a self-sustaining network, we uplift each other's businesses, expand opportunities, and empower our communities. Every transaction becomes a step toward collective success, a ripple that creates lasting change in the minority business landscape.

Join us in making this vision a reality. **Click the button below to access the exclusive MBE2MBE Search Tool**, designed to help WRMSDC MBEs connect, build partnerships, and integrate one another into their supply chains. By working together, we increase capacity, foster collaboration, and ensure that our success benefits everyone.

- Utilize the tool to nurture relationships within our region.
- Build strategic alliances through teaming and partnership.
- Discover fellow MBEs to strengthen your supply chain.

Let's commit to sourcing within our network and creating a thriving, self-sustaining ecosystem. Remember, every transaction within our community contributes to shared prosperity.

### Access the MBE2MBE Search Tool

### Events Last Quarter

#### Hosted by SBIC

#### SBIC Open Houses: Celebrating Milestones and Exploring New Opportunities

This quarter, we were honored to host two exciting SBIC Open Houses, each offering unique experiences for our community of minority business owners.

#### ICE Safety Solutions 25th Anniversary – Fremont, CA

We joined Pam's first client team at ICE Safety Solutions to celebrate an incredible milestone—25 years of service, 22 of which she's been certified with WRMSDC! The event took place in Fremont, CA, and featured speeches from the Fremont Mayor, WRMSDC Board Chair Lili Kwan, and was hosted by SBIC Chair Gerald Johnson. It was a momentous occasion to honor Pam's dedication to safety solutions and her long-standing commitment to WRMSDC. Want to relive the celebration? **Click the button below** to check out photos from the event, captured by Shelleef.

### View ICE Safety Solutions 25th Anniversary Photos

#### WISE EV Charging – Las Vegas, NV

Our second open house in Las Vegas with WISE EV Charging offered an exciting glimpse into the future of transportation electrification and the opportunities it brings for MBEs. Attendees explored ways to earn **passive income** by becoming EV Charger Site Hosts, with the potential to earn up to \$200 per month per stall or a percentage of the charging revenue.

Participants also learned about the **Economic Recovery Transportation Electrification Plan (ERTEP)** and how it can benefit their businesses. The evening was filled with **networking, growth opportunities**, and lively discussions about the future of EV charging. Of course, there was plenty of food, drinks, and fun to keep the conversation flowing!

If you missed out, don't worry—there are more opportunities ahead!

#### Hosted by WRMSDC

#### GolfCon

### View GolfCon Photos

#### Hosted by Affiliates

#### Live Nation Supplier Diversity Road Show

### View Live Nation Supplier Diversity Road Show Photos

#### Las Vegas Chamber of Commerce Fly In

### Upcoming Events

#### Hosted by SBIC

#### Welcome to Sacramento, Donna – Meet and Greet



FRIDAY, OCTOBER 11TH, 2024 | 11:00 AM - 2:00 PM | SACRAMENTO, CA

### SAVE THE DATE

### Annual SBIC Fundraiser – Save the Date: December 7, 2024



#### Hosted by WRMSDC

#### Diverse Supplier Meet and Greet: Oakland, CA – October 4th



FRIDAY, OCT 4, 2024 | 12:00 PM - 3:00 PM PT | OAKLAND ASIAN CULTURAL CENTER (OACC) | 388 9TH STREET, SUITE 290, OAKLAND, CA 94607

### More Information

### Community Corner: Council Conversations – Live in Sacramento

### COUNCIL CORNER: COMMUNITY CONVERSATIONS

Quarterly Engagement Series

### Annual Holiday Celebration: Las Vegas, NV – November 13th



WEDNESDAY, NOVEMBER 13, 2024 | 3:00 PM – 6:30 PM PT | CILI AT BALI HA! | 5160 S. LAS VEGAS BLVD., LAS VEGAS, NV 89119

#### Hosted by Affiliates

#### California Department of Insurance: October 8th Long Beach, CA



LEARN HOW TO DO BUSINESS WITH CALIFORNIA'S \$413 BILLION INSURANCE INDUSTRY!

- Sign up for FREE Business Matchmaking Roundtables
- Participating Organizations
- Network with industry & government leaders

October 8, 2024 | 8:00 AM - 2:30 PM PDT | 3000 Century Blvd, Long Beach, CA | Register Now

### More Information

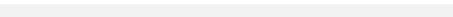
### Sports and Entertainment Supplier Diversity Event: October 10th Los Angeles, CA



DATE & TIME: 10.10.2024 | 9AM - 2PM | LOCATION: L.A. CONVENTION CENTER | RSVP: bit.ly/LASESD2024

### More Information

### CPUC Expo and En Banc – October 9th + 10th: Riverside, CA



CPUC Small and Diverse Business Expo, Wednesday, October 9, 2024 | 9:00 am - 1:00 pm | CPUC 20th Annual GO 20 Supplier Diversity Event, Thursday, October 10, 2024 | 9 am - 3:30 pm

Join us on October 9th for a free event to connect with procurement and supplier diversity representatives and explore opportunities to learn, network, enhance business acumen and nurture long-lasting business relationships.

On October 10th, attend a public forum to hear leaders from California's investor-owned utilities discuss supplier diversity programs and business opportunities. Local government representatives, ethnic Chambers of Commerce, community-based organizations, Community Choice Aggregators, and emerging firms will also present.

Public comment sessions will be held at the end of the program and can be seen on YouTube (CPUC) Digital Channel.

Register for the Small and Diverse Business Expo, and download the app to connect with other attendees and get event updates.

Register for the 20th Annual GO 20 Supplier Diversity Event, and download the app to connect with other attendees and get event updates.

### More Information

### Construction Inclusion Week Mixer: October 16th: Oakland, Sacramento



WEDNESDAY, OCTOBER 16, 2024, 4:00PM - 7:00 PM | DAKLAND MUSEUM OF CALIFORNIA | TOWN FARE, 1000 OAK STREET

Register and join us for a lively networking event to celebrate our community and build bridges between businesses. Small and diverse businesses are strongly encouraged to attend.

BayAreaMixer.Eventbrite.com

- EVENT SPONSORS: BOLD, CAMILL, CLARA, DPER, FLATIRON, GILVIEW, HANSON, HENRIKSEN, MCGRAW HILL, PERSPECTIVE, PETERSEN, SKANSKA, SouthPeak, TAYLOR, TURNER, WEBCORP, ULI
- SUPPORTING ORGANIZATIONS: Bay Area, CBE, CTWI, MBE, WBE

### More Information

### PG+E – October



Friday, October 18, 2024 | 9:00 a.m. to 1:00 p.m. | Blatlag Ranch Roundhouse Conference Center | 2000 Camino Ramon | San Ramon, CA 94583

The Supply Chain Responsibility Business Summit brings together diverse and small businesses PG&E leaders, PG&E primes and diverse business associations to learn, network, enhance business acumen and nurture long-lasting business relationships.

INSIGHTS & NETWORKING: Take note of PG&E's approach to California Electrification, Learn and network with PG&E Functional Areas and Supply Chain, Meet PG&E prime suppliers providing a wide array of products and services.

Join us to collaborate and network as we look to build a clean and resilient energy for all.

Hear about the Innovation Summit! PG&E is partnering with DISTRIBUTECH, Explore energy efficiency and other programs tailored to local businesses, Network with business associations.

### More Information

### MBE Spotlight: Q & A Consulting LLC

Q & A Consulting LLC (QACL) is a certified LBE and minority-woman-owned environmental consulting firm specializing in comprehensive environmental investigations, hazardous testing, air quality compliance, and safety services. Our certified professionals deliver tailored, innovative solutions for diverse clients, ensuring regulatory compliance and promoting environmental stewardship.

### Q & A Consulting LLC

### MBE Spotlight: Suntender Valuations

Suntender Valuations is an Appraisal Management Company that was built with a focus on the customer first, ensuring that everyone in the transaction feels heard and valued. In today's marketplace, many companies turn to automating everything, but I always appreciate the personal touch of being able to talk to someone right away. If a client is reaching out to Suntender Valuations, I want them to receive an answer and talk to someone on the phone.

### Suntender Valuations

### Connect

Connect with us and stay connected with the latest news, updates, and initiatives from our organization. Whether you're looking to collaborate on a project, seek assistance, or share your ideas, our doors are always open. Connect with us through social media, subscribe to our newsletter, or reach out directly to our team. Let's work together to create a more inclusive and equitable business environment for all.

Join us in our mission to promote diversity, empower minority entrepreneurs, and build stronger, more resilient communities. Together, we can make a meaningful and lasting impact. Get Involved today!

### Join Our Mailing List

### Follow Us on LinkedIn