



Welcome to another exciting edition of the SBIC Quarterly Newsletter! This issue is packed with updates, success stories, and opportunities you won't want to miss. We're celebrating the power of MBEs supporting MBEs, highlighting unforgettable moments from recent events, and sharing ways for you to get involved in what's coming next.

From networking and fundraising to exclusive business spotlights, this newsletter is your go-to source for everything happening within the SBIC community. Keep reading, stay engaged, and let's continue building together!

About

The Small Business Input Committee (SBIC) The MBE Input Committee (SBIC) is a vital part of WRMSDC, serving as the voice of certified MBEs within our network. Comprised of successful business leaders, the SBIC advocates for minority-owned businesses, helps shape Council programming, and creates opportunities for MBEs to connect, grow, and thrive.

Whether through networking events, mentorship, or strategic partnerships, the SBIC plays a key role in empowering MBEs and strengthening the business ecosystem. Learn more about the SBIC and how you can get involved!

[Learn More About SBIC](#)

Get Involved

Join the Small Business Xchange (SBX)!

The Small Business Xchange (SBX) is a powerful monthly networking program designed to transform how Small Business Enterprises connect, collaborate, and grow. SBX helps turn traditional networking into a high-impact, revenue-generating activity by fostering meaningful relationships among like-minded business owners committed to each other's success. Through strategic referrals, CEO pitch development, and small-scale collaborations, SBX members strengthen their brands, gain new opportunities, and contribute to a thriving economic ecosystem within our communities. Built on the belief that "We Are Stronger Together," SBX keeps dollars circulating locally, creates jobs, and helps Small Business Enterprises build the capacity to compete for larger contracts—without depending solely on corporate or government channels.

SBX is for business owners who are ready to:

- Optimize networking—making every connection count
- Strengthen their brand—boost visibility and credibility
- Develop CEO-level pitching skills—win more deals with confidence
- Build a powerful, trusted network—of professionals committed to helping each other succeed
- Consider joint ventures—with other Diverse Businesses bid on and obtain for larger contracts

Join the movement. Elevate your business.

Las Vegas: We need your insights and participation to shape this program before expanding it to other regions.

Other States: Stay tuned—this is just the beginning!

Interested in joining the pilot? Get in touch with Charlie Luh today to learn more!

[Learn More](#)

Host an Open House

Are you looking for a way to increase visibility, create new business connections, and support fellow Small Business Enterprises? Hosting an Open House is a great way to introduce your company to the WRMSDC community while helping others learn how to do business with you.

The #1 benefit? Exposure. Hosting allows you to:

- Showcase your business, services, and expertise
- Connect with certified Small Business Enterprises and corporate members
- Share insights on how Small Businesses can work with your company
- Build new relationships and potential partnerships

Now Accepting Hosts for Q2 & Q4 of 2025—and beyond!

We're looking for hosts near major metropolitan areas like the Bay Area, Sacramento, Las Vegas, and Reno. If you're ready to open your doors and make an impact, let us know! Click below to express interest in hosting an Open House!

[Host An Open House](#)

Support, Sponsor, and Elevate Your Brand!

Looking for a way to increase visibility, connect with top businesses, and show your commitment to supplier diversity? Sponsor an SBIC or WRMSDC event!

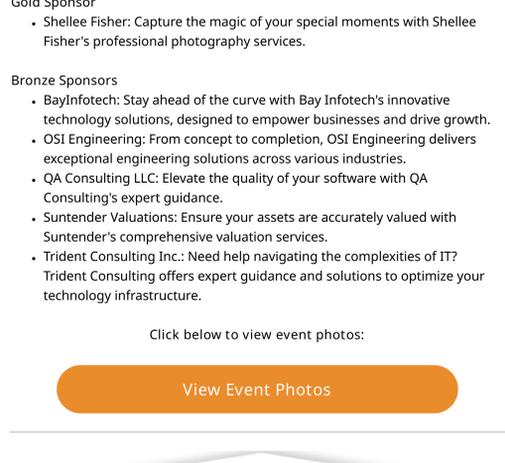
- Brand Awareness – Get your company in front of Small Businesses, corporate partners, and decision-makers.
- Networking & Exposure – Build relationships that lead to real business opportunities.
- Community Impact – Support initiatives that develop, advocate for, and connect diverse suppliers.

Whether it's a Council Corner, Open House, Fundraiser, or Industry Event, your sponsorship helps strengthen our network and fuels the success of our community!

Ready to elevate your brand?

[Sponsor Future Events](#)

Events Last Quarter



You Missed Out! SBIC's Motown Magic Fundraiser Was a Hit!

From the Desk of the SBIC Chair, Gerald Johnson
If you weren't at the SBIC Motown Magic Fundraiser, you truly missed out on an unforgettable night! We came together to celebrate, dance, and most importantly, raise funds to support WRMSDC—our way of giving back to the Council that works tirelessly to transform relationships into a catalyst for success, community impact and economic growth!

The night was filled with high-energy music from a fantastic DJ, amazing food, and nonstop networking and dancing. As business owners, we hustle hard, but it's just as important to unwind and have fun—and this event delivered on all fronts!

A Huge Thank You to Our Sponsors:

Platinum Sponsors

- EverWatt Lighting: Illuminate your world with sustainable and cost-effective lighting solutions. Their expert team can help you find the perfect lighting to brighten your home or business.
- Global-4PL: Streamline your supply chain and optimize your logistics with Global-4PL, your trusted partner for efficient global transportation.

Gold Sponsor

- Shellee Fisher: Capture the magic of your special moments with Shellee Fisher's professional photography services.

Bronze Sponsors

- BayInfotech: Stay ahead of the curve with Bay Infotech's innovative technology solutions, designed to empower businesses and drive growth.
- OSI Engineering: From concept to completion, OSI Engineering delivers exceptional engineering solutions across various industries.
- QA Consulting LLC: Elevate the quality of your software with QA Consulting's expert guidance.
- Suntender Valuations: Ensure your assets are accurately valued with Suntender's comprehensive valuation services.
- Trident Consulting Inc.: Need help navigating the complexities of IT? Trident Consulting offers expert guidance and solutions to optimize your technology infrastructure.

Click below to view event photos:

[View Event Photos](#)



Q1 2025 Open House Recap: Lights, Camera, Action!

During Black History Month, WRMSDC proudly spotlighted Las Vegas Lighting, the city's first Black-owned lighting distributor, at our Q1 2025 Open House. With the theme "Lights, Camera, Action!", the event was a true celebration—Las Vegas Lighting transformed their space with tributes to historic Black figures, setting the stage for an unforgettable evening.

Attendees enjoyed delicious BBQ and fixin's while networking with a dynamic mix of local Diverse Business Owners, corporate partners, and Las Vegas Lighting customers. As a proud graduate of the MGM Mentor Program, Las Vegas Lighting continues to shine as a leader in the community and a champion for diverse business growth.

Click below to view event photos:

[View Event Photos](#)

Want to learn more about Las Vegas Lighting?

[Las Vegas Lighting](#)

Small Business Spotlight

We believe in the power of small business to small business connections. Each SBIC Quarterly Newsletter will spotlight three outstanding small businesses who are part of this movement. Use them. Refer them. Learn about them. Together, we grow stronger!



[Janet Miller Evans – Entevos, LLC](#)



[Charlie Luh – Luh & Associates](#)



[Babi Thapa – Shirubba, Inc.](#)

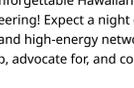
Upcoming Events

Don't Miss These Pricelss Networking Events!

At WRMSDC, we believe that the best connections happen when Small Businesses, corporate partners, and advocates come together. That's why we're excited to bring you a lineup of must-attend events—each designed to help you build relationships, gain insights, and create new business opportunities.

Best of all? They're FREE (except for the Fundraisers – Gala, Golf and Holiday Celebration)! So, mark your calendars, show up, and take advantage of these priceless networking opportunities. Check out what's coming up and register today!

Join Us for a Special Town Hall at Council Corner!



Council Corner is WRMSDC's quarterly forum designed to keep our community informed, engaged, and connected. It's where Diverse Businesses, and Council leadership come together to share updates, discuss industry trends, and strengthen our network.

But this edition is different! We're turning our next Council Corner into a Special Town Hall, giving you the floor to share your challenges, priorities, and ideas. This is your opportunity to directly shape WRMSDC's strategic direction and ensure we're providing the support and resources you need to thrive in today's evolving business landscape.

Date: April 11, 2025

Time: 1:30 – 3 PM

Virtual Access: Provided upon registration

Your voice matters! Submit your questions when you register, and let's tackle challenges, seize opportunities, and build a stronger, more resilient community—together.

[Register](#)

Friday, May 9 **Oakland Scottish Rite**
6 - 11 pm Pacific 1547 Lakeside Dr, Oakland, CA 94612

Tailored for Small Business Success!

This year, we've *tailored* the WRMSDC 2025 Supplier Excellence Gala & Fundraiser to spotlight Small Business Enterprises like never before! Historically focused on our corporate partners, this year's gala ensures small businesses take center stage, gaining prime exposure among over 300 guests, including fellow MBEs, corporate partners, and community allies.

As a special offer for our newsletter readers, showcase your business for just \$500! You'll get one ticket to the gala, plus your company logo will be featured in:

- Social media recognition
- A scrolling banner at the gala
- The official gala digital event guide

Seize this tailor-made opportunity to amplify your brand in front of key decision-makers.

To take advantage of this exclusive offer, click the button below, select the "MBE Partner Support Package" during registration, and WRMSDC will contact you directly with next steps.

[Support Gala](#)

Get Ready for the SBIC Hawaiian-Themed Summer Fundraiser & Auction Hosted by OSI Engineering!

This summer, join us for an unforgettable Hawaiian-themed fundraiser and auction, hosted by OSI Engineering! Expect a night of great music, delicious food, exciting auction items, and high-energy networking—all while supporting WRMSDC's mission to develop, advocate for, and connect diverse suppliers.

Limited space available! Don't miss out when tickets go on sale after the WRMSDC Gala.

[WRMSDC 2025 Calendar of Events](#)