

# Supplier of the Year

## NMSDC's Points System, Selection Criteria, & Restrictions

Note: info may change when NMSDC releases 2023 details

NOTE: WRMSDC's local Supplier of the Year winners will **automatically** go on to compete in NMSDC's regional competition. [Click here](#) for tips on preparing your local application.

### Points System

Points are awarded on a strictly defined system in the following categories:

<u>CATEGORY</u>	<u>MAXIMUM POINTS</u>
History, growth and development of the company; major obstacles that were overcome; demonstrated growth in sales and employment	35
Operations: quality of products and services, delivery performance, servicing, competitiveness, major customers	30
MBE to MBE purchases	15
Community involvement and accomplishments	10
Regional Council involvement	10
<b>TOTAL</b>	<b>100</b>

Each package should be carefully and thoroughly read before assigning points. It is imperative that each nominee package be considered separately and not compared to other nominees. The points specified above are maximum points. Scores may reflect points of any portion up to the maximum assignments.

### Selection Criteria

Nominees will be honored as those who best fulfill the following criteria:

- *National* Supplier of the Year award winners **will not be eligible** for consideration in the same class for **5 years**. Reference list of previous award recipients.
- A substantiated history as an established business.
- Growth in number of employees demonstrating an ability to impact the job market (especially minority employees).
- Increase in sales which is an indication of continued growth.
- Improved operations, including quality products and/or innovative services

offered; delivery performance, competitiveness, cost savings ideas and servicing.

- Growing list of major customers.
- Evidence of regional council involvement.
- Evidence of civic and community contributions and major accomplishments through the use of the business owner's time and resources within the past three years.
- Improved procurement activities through MBE to MBE purchases.